



FundCo
CAPITAL MANAGERS

**A Specialised
Alternative
Asset Manager**



Introduction

FundCo is authorised and registered by the Nigeria Securities & Exchange Commission to conduct the business of a fund/portfolio manager.

As demand for asset allocation to alternatives continue to increase, we see a market where alternatives are becoming more valuable relative to conventional assets, and supply remains insufficient.

Transitioning to a sustainable development path has become an existential imperative to meet the country's infrastructure development needs, and Institutional investors need specialist asset managers to show the right path.

Mission & Vision

Our mission is to innovatively unlock domestic finance for small and medium-sized infrastructure in unserved or under-served sectors that provide essential services to society, are recession resilient, demonstrate long term viability with predictable cashflows and reduce the impact of climate change.

Our range of strategies and opportunities are tailored to preserve and grow institutional investments in sustainable infrastructure assets alongside proactive management of environmental, social and governance (ESG) considerations.

Investment Approach



Target Sectors

Our investments will directly address key sustainability challenges and provide innovative solutions that seek a positive impact while also achieving strong risk-adjusted financial returns in the following market segments:



Our investment approach holds great potential to deliver the three pillars of the SDGs: economic, environmental and social sustainability. We do this sustainably in partnership with our development partners, thought-leaders in blended finance, infrastructure, technology, and development finance to drive innovation beyond conventional asset management.

Target Funds

In the initial phase, FundCo will manage two funds which are already in the implementation phase and are progressing along in the process of SEC registration.



A Fund dedicated to clean energy projects will act as a catalyst for private sector participation in climate and sustainable infrastructure finance by attracting investments from pension funds, insurance firms and other long-term institutional investors into eligible climate change adaptation projects linked to Nigeria's National Determined Contributions (NDCs), deepening the Nigerian capital markets with a new climate-compliant infrastructure asset and facilitating access to long term local currency.



The Housing Fund will be a blended fund that will provide longer-dated affordable interest-rate mortgages to prequalified homebuyers through eligible mortgage lending banks to scale demand which will engender increased housing construction activities, enabling the Fund effectively enhance its return profile from the upside in development activities.

The Fund will be registered with the Securities and Exchange Commission and will be structured to be compliant with the regulations of the National Pension Commission.

Strategic Partnerships

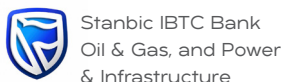
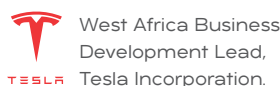
Our aim is to lead the effort to diversify from traditional mainstream assets to alternative infrastructure asset classes that accelerate the transition to a low-carbon economy.

We believe this creates an unparalleled opportunity for strategic partnerships for innovation and sustainable development (SDG 17) that will create value and better risk adjusted returns for institutional investors.

Key Team Profiles



Abiodun Oni
Managing Director
FundCo



Prior to assuming this role, Abiodun acted as the West Africa Business Development Lead for Tesla Incorporation, the world's largest vertically integrated renewable energy production and consumption company.

Abiodun led Tesla's energy business development across West Africa, and concluded the first commercial energy projects for Tesla in the region with 3 projects in Nigeria and Sierra Leone worth \$3million

He had a gained experience with over 15 years in the banking sector at Guaranty trust bank and Stanbic IBTC Bank (a member of the Standard Bank Group) covering Oil & Gas, and Power & Infrastructure.

He played a key role in developing the bank's strategy for the Power Sector in 2012 and in securing mandates in excess of US\$200million in 2013 for acquisition finance of the power sector assets during the divestment of government interest. Abiodun also played a key role in Stanbic IBTC Bank's bid and success in the tender for Settlement Bank for NBET in 2014. Prior to joining Stanbic IBTC Bank in 2010, Abiodun spent 7 years in GTBank, where he worked in the Oil & Gas desk in various capacities in the upstream and downstream sectors including Head, Downstream marketing, over 7 years.

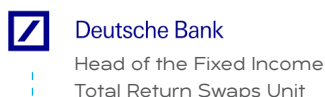
He has strong relationship with both the regulators and key public and private sector stakeholders in the Nigerian power sector i.e. Nigerian Electricity Regulatory Commission (NERC), Transmission Company of Nigeria (TCN) and Nigeria Bulk Electricity Trading Pie (NBET).

Abiodun had his undergraduate studies at the University of Ilorin, where he graduated with a B.Sc. in Statistics in 2000.

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Maurice Okoli
Director
FundCo



Before founding AFREAL in 2015 - a leading real estate technology solutions provider, Maurice Okoli was an Executive Director in Abbey Mortgage Bank Plc.

Prior to that, he was a key member of Deutsche Bank's International Capital Markets Group where he headed the Fixed Income Total Return Swaps unit in New York City, and before that he served as Head of the Commercial Mortgage Backed Securities settlements department in Deutsche Bank London.

Earlier in his career, he worked at Citigroup International, London and ABN Amro N.V, London where he was a Portfolio Manager for Syndicated Loans.

Maurice has over 15 years' experience in Syndicated Lending, Commercial Mortgage Securitization, Total Return Swaps on Loans and Mortgage Lending. Maurice holds an MSc in International Business from the University of London, U.K (2004), an MBA from ESADE Business School, Barcelona, Spain (2010) and a BSc in Business and Information Technology from London Guildhall University (2000).

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